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### Claire ESCUDIÉ

In charge of Communication at Vilogia Premium



Used Habiteo for the program "Les Quais" in Wambrechies

#### How did you learned about Habiteo?

We discovered Habiteo thanks to your campaign, 3 years ago.

# Why did you Choose Habiteo instead of another provider?

We appreciated the global offer that was proposed: the mini sites with the 3D plans of the apartments, the virtual tour, the 3D orbital model, the video or even the neighbourhood map. All these tools were very useful to present our program.



#### What use did you make of it?

In our announcements we integrated the links to redirect our clients to the 3D modelisations made by Habiteo.







#### What was the added value for you?

Without hesitation, the added value for us was to give **the opportunity to our prospects to project themselves into their potential future home and environment.** 

## What was the added value for your clients?

The added value for our clients was to have a **better vision of our program** and through this, to have a better understanding of the arrangement in the offered apartments.



#### Any comment to conclude?

Thanks to Habiteo, we got access to a tool that became indispensable to our selling methode, but also for our clients who can now project themselves into their future living place.







