



“

We chose Habiteo on the one hand because the company is innovative in our business segment, on the other hand for its professionalism and the availability of the stakeholders.

”



## Fabrice CHARDIN

President of Lotihome



Used Habiteo for the "Ô Cœur de Ville" program in Fonsorbes



To answer what needs did you use the services of Habiteo?

We wanted to **improve our product approach** and use new technologies to **make our projects more concrete for both buyers and our sales team.**

Why did you choose Habiteo instead of another provider?

On the one hand because **the company is innovative in our business segment**, on the other hand for the **professionalism and availability of the stakeholders, the sales and the technical teams.**

What use did you make of it?

We do not only sell to local buyers, so this solution allowed us to **highlight our program** and **give a concrete image of the project.**

What was the added value for you?

The added value was **the image of the project** and **gaining our buyers and sales team trust.**



Any comment to conclude?

We are convinced that **these new technologies will revolutionize our business!**

Indeed, at a time when the internet is the main information tool for any future purchaser and the acquisition on plan is going to become reality, **these tools will improve the customer relationship**, thanks to a concrete approach to projects, and why not enable us to **present the preliminary drafts to the local officials.**

*Follow us !*



[HTTPS://HABITEO.COM](https://habiteo.com)