

Internet users have access to a much more interactive interface thanks to the virtual tour, the neighbourhood video and various 3D tools.



Magalie FAVIER

Sales Manager at Vestia Promotions

VESTIA

Used Habiteo for "Le Domaine de Saint Brice" and "Villas Georgia" programs.

To answer what needs did you use Habiteo services?

We wanted to modernize our marketing tools and especially enable all our partners to have access to the real estate program information during their meetings outside. Migrating to 3D solutions seemed essential to us!

Why did you choose Habiteo instead of another provider?

Value for money!

After studying several proposals, only Habiteo met the criterion "budget" while providing what we wanted.

What use did you make of it?

The first time, we used it mainly for our partners. We put the link on all of our commercial presentations and on our website.

Today, we really use it **as a mini-website where we also engage future buyers** to connect, we have already had our first requests for information.





What was the added value for you?

We minimize the program page on our website: by redirecting to the HABITEO website, users have access to much **more interactive interface** thanks to **the virtual tour**, the **neighbourhood video** and **various 3D tools**. This mini-website is **much more complete** than what we can do on our own website.

What was the added value for your customers?

All information **is accessible and interactive.** The 3D mass plan answers a lot of questions about the location of housing. The virtual tour, 3D video and geolocation are undeniably very popular.



Any comment to conclude?

Why will we continue to work with Habiteo? Because **they adapt to each of our programs** and although they offer packaged offers, we always have a **tailor-made proposal according to our program** and our particular requests. **The team is very responsive and professional**: it's nice!





HTTPS://HABITEO.COM